



Email: export@gngroupms.com
Email: gngroup.sb@gmail.com
Ref: GNG/TROR/BSG657/MNC67100CSW/2018

GNGROUP

Web: <http://www.gngroupms.com>
Web: <http://gngmsb.blogspot.com>
Issue Date: March 07, 2018

FULL CORPORATE OFFER FOB DIP & PAY

GNGROUP in collaboration with Our Refinery, Manufactory, Factory, Supplier or Seller, with Ref **GNG/TROR/BSG657/MNC67100CSW/2018** full legal responsibility, hereby issue this Soft/Full Corporate Offer with given terms and conditions as stated in this Offer to confirm our readiness to execute a Sales and Purchase Agreement with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer. **Valid till April 07, 2018**

DELIVERY TERMS:

STORAGE TANK TO STORAGE TANK (BANKING PROCEDURES)
STORAGE TANK TO VESSEL (BANKING PROCEDURES)

MODE OF PAYMENTS:

- 1) SWIFT MT700 VIA DLC OR LC TO FIDUCIARY COMPANY
- 2) SWIFT MT760 VIA SBLC TO FIDUCIARY COMPANY
- 3) SWIFT MT103 / TT TO GNGROUP

SPECIFICATIONS:

THE REFINERY CAN REALIZE AND SERVE ANY VARIATION IN THE SPECIFICATION AS PRODUCTS IF THE BUYER ASKS FOR IT IN THE ICPO

DIESEL-GAS OIL L0.2-62 GOST 305-82 (DIESEL D2)	
ORIGIN	RUSSIA
PRICE GROSS	USD\$360 PER MT FOB
PRICE NET	USD\$350 PER MT FOB
QUANTITY MINIMUM	50,000.00 MT PER MONTHS
QUANTITY MAXIMUM	900,000.00 MT PER MONTHS
DESTINATION	FOB ROTTERDAM / HOUSTON ONLY

MAZUT FUEL OIL 100 GOST 10585/75-99 (MAZUT M100)	
ORIGIN	RUSSIA
PRICE GROSS	USD\$250 PER MT FOB
PRICE NET	USD\$240 PER MT FOB
QUANTITY MINIMUM	50,000.00 MT PER MONTHS
QUANTITY MAXIMUM	800,000.00 MT PER MONTHS
DESTINATION	FOB ROTTERDAM / HOUSTON ONLY



Email: export@gngroupms.com
Email: gngroup.sb@gmail.com
Ref: GNG/TROR/BSG657/MNC67100CSW/2018

GNGROUP

Web: <http://www.gngroupms.com>
Web: <http://gngmsb.blogspot.com>
Issue Date: March 07, 2018

AVIATION KEROSENE JET FUEL GRADE A1 (JPA1)

ORIGIN	RUSSIA
PRICE GROSS	USD\$54 PER BBL FOB
PRICE NET	USD\$52 PER BBL FOB
QUANTITY MINIMUM	500.000.00 BBL PER MONTHS
QUANTITY MAXIMUM	10,000,000.00 BBL PER MONTHS
DESTINATION	FOB ROTTERDAM / HOUSTON ONLY

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

ORIGIN	RUSSIA
PRICE GROSS	USD\$54 PER BBL FOB
PRICE NET	USD\$52 PER BBL FOB
QUANTITY MINIMUM	500.000.00 BBL PER MONTHS
QUANTITY MAXIMUM	10,000,000.00 BBL PER MONTHS
DESTINATION	FOB ROTTERDAM / HOUSTON ONLY

D6 VIRGIN FUEL OIL

ORIGIN	RUSSIA
PRICE GROSS	USD\$0.80 PER GALLON FOB
PRICE NET	USD\$0.78 PER GALLON FOB
QUANTITY MINIMUM	100,000,000.00 GALLONS PER WEEKS X 52 WEEKS
QUANTITY MAXIMUM	800,000,000.00 GALLONS PER WEEKS X 52 WEEKS
DESTINATION	FOB ROTTERDAM / HOUSTON ONLY

DIESEL EN 590 10PPM

ORIGIN	RUSSIA
PRICE GROSS	USD\$390 PER MT FOB
PRICE NET	USD\$380 PER MT FOB
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	200,000.00 MT PER MONTHS
DESTINATION	NOVOROSSIYSK / VLADIVOSTOK / ROTTERDAM / PRIMORKS ONLY



Email: export@gngroupms.com
Email: gngroup.sb@gmail.com
Ref: GNG/TROR/BSG657/MNC67100CSW/2018

GNGROUP

Web: <http://www.gngroupms.com>
Web: <http://gngmsb.blogspot.com>
Issue Date: March 07, 2018

DIESEL EN 590 500PPM	
ORIGIN	RUSSIA
PRICE GROSS	USD\$360 PER MT FOB
PRICE NET	USD\$350 PER MT FOB
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	200,000.00 MT PER MONTHS
DESTINATION	NOVOROSSIYSK / VLADIVOSTOK / ROTTERDAM / PRIMORKS ONLY

(REBCO) RUSIAN EXPORT BLEND CRUDE OIL ORIGIN RUSSIAN	
ORIGIN	RUSSIA
PRICE GROSS	USD\$62 PER BBL FOB
PRICE NET	USD\$60 PER BBL FOB
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	200,000.00 MT PER MONTHS
DESTINATION	NOVOROSSIYSK / VLADIVOSTOK / ROTTERDAM / PRIMORKS ONLY

PROCEDURES FOB DIP & PAY

STORAGE TANK TO STORAGE TANK

STORAGE TANK TO VESSEL

(BANKING PROCEDURES)

Dip Test on Seller tank before injection into buyer hire tank

STEP 1

GNGROUP provides to buyers:

- a) SOFT CORPORATE OFFER (SCO)
- b) 2 TEMPLATE ICPO FORMAT
- c) PROVIDE DRAFTS FOR BUYER CHOOSE:
 - i) DLC SWIFT MT700 TO GNGROUP AT MAYBANK BERHAD, MALAYSIA
 - ii) SBLC SWIFT MT760 TO FIDUCIARY COMPANY

STEP 2

Buyer provides to GNGROUP:

- a) Official ICPO such as ICPO Templates Format from GNGROUP
- b) Copy of Buyer Scan Passport
- c) Buyer's Company Profile in PDF file
- d) Return any Draft Payment Options, which we provide in STEP 1, select the corresponding drafts for the buyer's bank. The buyer needs to sign and stamp the Draft Payment Option send back to GNGROUP



GNGROUP

Email: export@gngroupms.com
Email: gngroup.sb@gmail.com
Ref: GNG/TROR/BSG657/MNC67100CSW/2018

Web: <http://www.gngroupms.com>
Web: <http://gngmsb.blogspot.com>
Issue Date: March 07, 2018

STEP 3

GNGROUP provides to buyer CI (Commercial Invoice) and Buyer sign CI (Commercial Invoice) and email back to GNGROUP

STEP 4

Within 2 working days, buyer prepares payment using

- i) DLC SWIFT MT700 TO GNGROUP AT MAYBANK BERHAD, MALAYSIA Or
- ii) SBLC SWIFT MT760 TO FIDUCIARY COMPANY

STEP 5

Seller verify the DLC Or SBLC and paid for tank and injection of the fuel into the hire tank and bear all internal and external included in this transaction till the buyer conduction full dip test of the fuel.

STEP 6

Seller move the fuel to Port and inject fuel into the hired tank and issue DTA / ATV / Fresh SGS / TSR with (GPS), PIR / Q88 / BL to buyer

STEP 7

Buyer conduct dip test in hired tanks by SGS or Agent and Buyer authorize Payment for the Fuel via MT103 or T/T and Seller transfer the ownership of the tank to buyer and along with Title documents to buyer.

STEP 8

Seller pays commission to Seller Side and Buyer Side,
50% of total commissions - Closed to Seller Mandate Holder
50% of total commissions - Open to Buyer Mandate and Buyer Intermediaries

STEP 9

For monthly Bank Buyers Will issue New DLC or SBLC or BG Expansion for 12 Months for Subsequent Shipping and GNGROUP opens 2% PB to buyer bank for 12-month contract sales of products. Seller move the fuel to Port Rotterdam and inject fuel into the hired tank and issue DTA/ATV/ Fresh SGS/TSR with(GPS), PIR/Q88/BL to buyer and buyer dip test and pay via MT103/T/T this will continue till the 12 months delivery is completed.

IMPORTANT NOTICE:

Consultant or Agent or Any Party that wants to raise the price to any buyer with want additional commission, then I hereby affirm that don't want to make a deal or negotiations with us (GNGROUP), we will not be negotiable, or whom raise price without any instruction by our Seller. Additional price deal you complicate matters and make it difficult for you to get success (CLOSING DEAL). But if you want to profit more, then you need to be a Reseller or Trader. Thank you



Email: export@gngroupms.com
Email: gngroup.sb@gmail.com
Ref: GNG/TROR/BSG657/MNC67100CSW/2018

GNGROUP

Web: <http://www.gngroupms.com>
Web: <http://gngmsb.blogspot.com>
Issue Date: March 07, 2018

NOTICE 1:

These procedures, prices and conditions, are not negotiable.

The Seller only accepts documents submitted with its format, If the Buyer's request, we can send ICPO Format, and NCNDA / IMPFA templates used by the Seller.

NOTICE 2:

These above procedures have been approved by the Antimonopoly Service of Russia Federation and serve as a guideline for all transactions involving export of oil products from Russia Federation.

NOTICE 3:

The above procedures must be accepted and Incorporated on the ICPO word for word. No Bill of Ladings, Warranties, SGS Reports, or past fulfilled Contract will be presented as "Past Performance," sanitized or not, for the following reasons;

AGAINST TRADE REGULATIONS, AGAINST STATED SGS POLICY VIOLATES FORMAL CONTRACT CONFIDENTIALITY BETWEEN BUYER AND SELLER.

NOTICE 4:

We ONLY work 100% strictly according to END Seller Company/Refinery's above procedures ONLY. Price lists are negotiable in some terms. if the terms and procedures are acceptable, kindly provide your ICPO for us to proceed further.

NOTICE 5:

The ICPO must be complete identification of principal buyer signed, sealed and stamped; in buyer's company letterhead with quantity per month/year, Target Price, Contract length, Buyer's own opinion of specification if any and any other relevant details. We do not accept expired ICPO (Maximum date for validity is 5 working days).

NOTICE 6:

ANY ICPO ISSUED MUST INSERT OUR WORKING PROCEDURE.
WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURE

NOTICE 7:

Non-Circumvention, Non-Disclosure Agreement All information in this soft corporate offer are confidential and all trading deals with all parties including seller and buyer depend on this offer are secret and non-disclosure and non-circumvention. All correspondents between GNGROUP Company and your company (your party) it's under Non-Circumvention, Non-Disclosure law. Product availability and acceptance buyer company are depending on seller decision



GNGROUP

Email: export@gngroupms.com
Email: gngroup.sb@gmail.com
Ref: GNG/TROR/BSG657/MNC67100CSW/2018

Web: <http://www.gngroupms.com>
Web: <http://gngmsb.blogspot.com>
Issue Date: March 07, 2018

NOTICE 8:

Specification Standard

In FOB: Injection time 2-3 days

In CIF: Shipment time 20-25 days

Inspection SGS or Equivalent

NOTICE 9:

COMMISSIONS: Commission is the difference between price GROSS and price NET.

Seller pays commission to Seller Side and Buyer side commissions:

A. 50%: Seller Side: (50% Closed to Seller Side)

B. 50%: Buyer side: (50% Open to Buyer Mandate & Intermediaries)

C. The agreed commission will be included within an Irrevocable Master Fee, Protection Agreement (IMFPA) to be signed between the buyer and the seller, group of each party prior to issuance of the Sales and Purchase Agreement (SPA).

Yours sincerely,
Best regards and thank you



MR. SYAPOL MA'AROF MOHD.
EXECUTIVE DIRECTOR
TEL: +60129149690

GNGROUP