




To: **Whom it may concern**



Subject: PRODUCTS: JET A1, ULSD EN590 and MARINE FUEL (D6)

Dear Sirs,

We, , have supplier willing and able to provide Jet A1, ULSD EN590 and Marine Fuel (D6), according to the details below and ANNEX 1 and ANNEX 2.

We are currently part of the vetting team for the seller. Seller is a Swiss based corporation having an established partnership with a network of refineries stretching over 5 countries, has concluded multiple transactions with each and the transaction procedures have been established around specific wordings acceptable for all. No changes can be introduced.

A brief bio on the Seller and his operations:

- Operates 79 company conglomerate
- A well known fuel and commodities trader in Rotterdam
- Placed Billions in bank guarantees across refineries in countries such as Kazakhstan, Azerbaijan and Turkmenistan
- Owns allocations with a dozen refineries
- Vessels arriving weekly to Rotterdam/Houston
- Every CI and document is issued by refinery, signed by refinery CEO/President, with refinery Bank account for payment
- Every CI is issued against product in tank

It is our job to market the offer, confirm that Clients agree with the entirety of the transaction procedure and then forward the Clients' KYC/CIS or detailed CP, along with their proof of logistics (if FOB) to the dedicated seller's DD team, which works with the UBS Bank of Zurich and the insurance company Euler Hermes in Geneva. After which seller and buyer engage in direct contact and negotiate terms and pricing.

Seller prefers to close a first transaction with a new buyer in FOB terms (Rotterdam, Houston or Fujairah, please see also attached transaction procedure). However, we are authorized to also divulge a CIF procedure for the consideration of buyers who are able and willing to show a strong financial profile and a good petroleum transaction history.

If full agreement upon the chosen transaction procedure is confirmed we would proceed.

Thank you in advance,

Best Regards,

